

All of Cohen's Store Now A Holiday Fair.

The Inclement Weather has Interfered so Much With Shoppers that We Are

Compelled to Reduce Prices on All Our Immense Stock of Holiday Goods

The great preparations have spread themselves over four floors beginning Monday. Temptations by the hundreds at every turn of the aisleways. The longings of every heart can have its satisfactory response, and with greatest case of price help, which is never overlooked at Cohen's store. We ask you, however, not to trust this page as a guide to what is on sale. We can only give a meagre price list to help

NOTE .- During this week you will do us a great favor by taking small packages with you. Our delivery department will be taxed to its utmost, and we do not want a single customer to be disappointed in getting purchases on time.

OPEN EVERY NIGHT UNTIL XMAS.

A Regular Holiday Bazaar.

We can only pick here and there a few of the thousands of attractive holiday goods, which take up all the right and most of the center aisles. Whenever big purchases offer a price inducement Cohen's don't hesitate. The quantity shows plainly to all, but the prices make them the most evident bargains ever shown in Richmond.

Burnt Wood Novelties,

Just One-Third Off

Handkerchief and Glove Boxes, Fancy ture Frames and hundreds of other

Save a Fourth on Albums

Our full and complete line of Albums marked down just 25 per cent. \$1 Albums, 75e; \$2.50 Albums, \$1.75. \$4 Albums, \$3; \$5 Albums, \$3.75. \$4 Musical Albums, \$2.75.

Men's Leather Goods

18 Men's Leather Traveling Cases, were \$3.75 and \$3.98, for \$2.50 each. Other Cases to \$7; same good values Leather Collar and Cuff Boxes, great values, for 50e; others up to \$4.25. Wallets, real seal, \$1.50.

Card and Pass Books, 50c. One of real seal inside and out for \$1,25; others to \$6,98. Bank Runners' Books, Russian leather, \$1.50; others to \$5.

Leather Ink Stands, 50e and up. 10 Cigar Cases, cost \$5, for \$3.50 each.

Women's Leather Goods

Women's 8-inch Plaited Handle Wrist Bags, black, with self trimming, brown or tan, with glit trimmings; a regular \$1.50 bag for \$1, fitted with purse and card case.

Envelope Bags, in black and colors, fitted with two card cases, \$1.25. 500 Strap or Plaited Handle Bags, made to sell at 75c; we bought them to sell at 50c, and here they are. Real Seal Salk Lined Envelope Bags, worth \$4. for \$3.

Walrus Strup Handle Bags, silk lined, purse and eard case; a splendid val-Real Seal \$5,50 Plaited Handle Bags for \$4.25. Other Bags to \$11,50.

Children's Leather Goods

Imported Leather Purses, with long chains or fancy rope handles, 25c. A basket full of Purses, over a dozen styles, for 10e each.

Fancy Goods

Children's Sewing Sets, 10e to \$5.08, with a dozen prices between.
Fancy Celluloid Trimmed Mirrors, 25e and 50e. Ink Stands and Calendars combined,

50c. Rustic Wood Novelties, including Cal-endars, Pipe Racks, Cigar Stands, etc., 7e each. Wood Spinning Wheels, for ornaments,

Toilet Sets

Brush, Comb and Mirror Sets, porce-lain backs, silver trimmed, \$1.45. Another Set, with round mirror, silver trimmed, #2.25.
Red Celluloid Sets, sterling silver

trimmed, gray finish, \$2,25.
Handsome Sets, with tray to match,
of imported porcelain, in a pretty
box, for \$4.98 and \$8.98.
Shaving Sets, with Brush, Mug and
Rizor, \$1.60, and others to \$4.

Sterling Silver Sets

Storling Silver Comb and Brush Sets, only 15 to sell, were \$2.30, now \$1.98

Sterling Silver Comb and Brush Set, gray finish, floral design, \$3.50. Other Sets, in sterling silver, to \$20, and all similar good values.

G. and H. Rings

These wonderful Gold Shell Rings are the biggest values we ever had. We have sold hundreds of them. Think of Guaranteed Gold Shell Rings for 25e and 50e.

Sample Rings

These are samples of one of the best manufacturers in this country. A large variety and no two alike. Prices were to start at \$2, but we start them at \$1,25 and up to \$7.98. About 40 per cent. saving, Every ring guar-anteed.

Jewelry Specials

Bead Necklaces, in all colors, 25c. ... Pretty line of Imported Brooch Pins, 25c and 50c.

Dainty Parislan Necklaces, in all the new shades of stones; prices start at 50c; the others to #6.98, with all the latest novelty designs.

Rhinestone Horse Shoe Pins, sterling setting, #1.98.

Rhinestone Buckle Pins, sterling set-

Annuestone Buckle Pins, sterling set-ting, \$1.25.

A beautiful line of the latest Plat Pink, start at 15e each and up to \$3.98.

Furs Are the Price Wonders of the Store.

There are hundreds of choice pieces for less than one-half their original cost. Such selling is one of the accidents of trade that can never be regularly accounted for. . The Cohen Store looks to the interest of its public with an eye to prices and responsibility that has no two ways...

Prices run somewhat after this order:

enuine Marten Double Stoles, 3 yards long, in sable and Isabella, \$11; a regular \$22.50 value.

New Victorine Shape Neck Piece of sable marten, with fringed ends and ornaments; \$12.50 value, for \$8.25. Zaza Shaped Scarfs of black French hare, lined with squirrel, fancy trimmed, \$5.50.

Sable Fox. best \$10 to \$12.50 Scarfs that have been sold this season; 20 on sale Monday, \$7.50 cach. On Sale Monday, \$7.50 cach.

Double Searfs of Black Sheared Seal,
double lengths, with six talls and
cords and balls; instead of \$475,
there are 50 of them to be sold at
\$2.25 cach.

An Elegant Hudson Bay Sable Long Pelerine, a sample piece, with shawl

capa collar; value \$95, price for this sample piece, \$50.

Handsomest Isabella and Sable Genhave ever sold at \$20, special for \$12,50.

Throw or Tie Scarfs of real mink for \$12,25; of squirrel, \$5.75; of beaver, Genuine Mink Double Pelerine Shape

Scarfs, made of selected skins and trimmed with 14 real mink tails; price was \$15, our special purchase makes it \$25. Real Mink Muffs, \$19.50, to match.

200 Searfs of sable and black French Hare Searfs, trimmed with 6 large talls; instead of \$3.50, price is \$1.45 each.

Made Garments Are Ordered Out.

The reduction sale begins with the opening of the doors Monday.

We make the end-of-the-season prices on them now, rather than wait for January. Come quick and while your size and

The best Coats we've had this season, that are marked \$12.50 to \$16, Monday's price is \$10. The handsome: to the Three-Quarter Coats, that sold for \$13, will be sold

for \$12.50.

All the Covert Jackets, that were \$5.75 to \$7, closing price \$4.75.

New Persian Collar Coats, the most stylish of the season, Monday the price will be \$9.75 cach.

All the \$5 Coats will be \$9.98 cach, and so for all the rest of the women's made garments.

Hundreds of Children's Coats

Have been sold at \$5 because they were the best in town at that price; closing price \$3.50.

Those that were \$7.50 to \$8.50 will be All the \$14 to \$16 ones, choice, \$10.

Women's Suits.

IF YOU HAVE NOT BOUGHT YOUR NEW SUIT, come at once; the \$12.50 to \$16.50 Suits will be \$10. All the \$18 to \$22,50 ones are \$15.

The Suits that were \$29 to \$36 will be closed out at \$20.

Fur Coats.

Sheared Seal, that were \$16.50 to \$19.50, closing price \$15. Those that were \$31.50 to \$38 will be

Negligee Wear.

Bath Robes of ripple elderdown, all shades, were \$5 to \$5.75, to be closed out at \$3.75.

Kimonas of Daisy cloth, in dainty col-ors, with Persian borders, now 75c.

Our Umbrella Sale

Has caused a stir. Only a day ago someone bought an umbrella for \$6 and found the exact duplicate here at \$4. This one umbrella item out of the many in the special purchase we told you

You may choose gift Umbrellas at \$1.98 or \$2.98 among the pearl and sterling silver trimmed, for men or women, that cost from a third more to double. The silver on some of the handles is worth more than our price for the umbrella.

Men's Slik Umbrellas, Welchsel of Boxwood handles, sterling silver cap for initials, which we put on free, \$3 and \$3.25 umbrellas for \$1.75 and

Umbrellas for men in price to \$10. Women's Umbrellas, from 20c t

Sale of Children's Coats,

2 to 6 Years Old. Almost the cost of making. All

of them new; this season's styles. \$5.08 Coats will be \$4. Velvet Coats that sold for \$5 will be

Some of the \$7 and \$8 Coats are marked to \$5.

Coats that sold to \$3.50 are \$1.98 each.

The Closing Stock of the Art Department

Will be quite a Xmas help. We have too much stock on hand, and little need for it after Xmas.

Applique Centerpleces that cost to 50c, a hundred will be sold for 10c each. a hundred will be sold for 1De each.
Teneriffo, Real, Hand-Made Renalssance, Cluny, Mexican drawn work,
in every size, shape and style, will
be sold out at and below cost.
Hand-painted Pillows, were \$12.50, will
be sold for \$3; the \$10 ones for
\$61.50; those that were \$3 for \$5;
Handsome Ready-Made Satin Pillows
reduced to \$1.
Ready-Made Embroidered Sofa Cushlons for 25c.

The Infants' Store Is alive with every want of the

Moceasin and Soft Sole Shoes for 25e and 50e.

and 50c.

Special price on Caps to close.

White silk, embroidered and lace trimmed, sold to 50c, choice of sonie 250, cach, 25c.

All those that were 60c to 98c, hearly 500 to start with Monday, choice, cach, 50c.

Children's \$2.98, White Bedford Cord Clocks/ special, \$1.85.

\$5 Clocks will be \$2.75.

Nothing that the infent can want is as yet missing.

the Holidays. Don't mistake those sold by the

Sale of Kid Gloves for

Cohen Co. at \$1 for Gloves sold elsewhere for \$1. A new importation of them just arrived. We have now every color; also black and white; also every size. We fit them on your hand at time of purchase or after Xmas.

Our Gloves at \$1.50 are the best \$1.75 and \$2 kind, in colors and black, all sizes, in glace or suede. French Mocha Cape, or Walking Gloves at \$1. Every pair sold with a guarantee at the counter.

The regular 75c Glace Kid Gloves are on sale-some 500 dezen—special, in all colors, black and white, and all sizes, we sell them at 59c.

Special offering of Women's and Chil-

Special offering of Women's and Chil-dren's Golf Gloves; 36c ones are 25c; the 25c ones are 19c, and the regular 56c ones are 39c.

There are all sorts of Cashmere, Silk and Silk Lined Glovos. The Baby's Gloves are in the Infants'

Your Chance for Waists.

Department, second

\$2.48 Silk Shirt Waists, \$2. \$2.75 Silk Pongeo Waists, \$1,25, \$3.75 Velvet Waists, \$2.50 \$1 All Wool Flannel Waists, 60c.

Cohen's Wonderful Holiday Basement

Has created quite a stir in Richmond. It is a store in itself, and everything is holiday wares. You can find gifts here for every age and every condition of life, but what is best, they are all at Cohen prices.

China and Houseware

Special prices are being made in China and Houseware Department, where the ornamental and useful merchandise holds high carnival just now. The fact is it is getting too close to Xmas with all these goods on hand, and we are forced to sell, and sell quickly. The file

triple-plated sets, all in neat boxes, 25e

Silver-plated Knife, Fork ;

Roger's Table Spoons, quadruple-plated, best made, \$3.75 a dozen; triple-plated Table Spoons, \$1.20.

Rogers's Quadruple-plated Tea Spoops, \$2,25 a dozen; triple-plated, 60c a dozen. A special sale of silverplated pieces makes a complete Tea Set, with

6 was the price of a New Hammered Silver Tea and Coffee Set, 9

pieces, including large tray; our price, \$28. A New Champagne lee Tub, in French gray, festooned border: the Cohen price, \$7.50. The same kind of work in a

same kind of work in a 10-inch high Bon-Bon Dish, \$3. Card Receiver, \$2.50. Large Fruit Bowl, \$5.75. Bread Tray, \$5.75.

Bread Tray, \$5.75.

There are dozens and dozens of useful Silver, pieces, including Caudelabras, Vases, Tureens, Loving Cups and almost everything made. Every article warranted as represented.

Our Dinner Set Help

Has been appreciated. We have doubled the sale of these sets in December.

Most Beautiful 100-piece
Dinner Set, hand-painted, florated design, at the most remarkable price ever given, \$0.85, corrected to the control of Peal Peace P

complete.
Haviland's 102-piece Dinner Sets, that always sell for \$15, are \$20

here.*
Transparent Imported China Dinner Sets, 100 pieces, artistic hand decorations, gold edged; instead of \$25 is \$10.50.
A 100-piece Malmalson Set, decorated in a manner that the price

There are 100-piece Decorated Dinner Sets for \$5.50; others are \$8.50.
An importation of Real China Chocolate, Pols, hand decorated, for

Sugar and Cream Sets, real china, hand deco-rated, 25c. China Pudding Bowls, with separate bakers,

Hand Decorated Lamp

Sale of Cut Glass

Has shown how the most superior manufactured sells against that offered by other stores. We have sold hundreds of pieces from our last purchase of a week ago.

Goblets, new pattern, in finest cut, \$55 value, for \$10 a dozen.
A 7-inch Flat Bowl, chrysanthemum pattern, for \$3, instead of \$5.50. S5.50.
A \$10 Sunburst Pattern
Deep Bowl is \$41.
Diamond Cut Caraffe,
worth \$5, for \$2.50.

Chrysanthemum Pattern Pitcher \$5.50, Oil and Vinegar Bottles,

worth \$5, for \$2.50. A \$25 Massive Pitcher, new cut, 10 inches high, 20 inches in circumterence, \$14.50. Seinch I landsome Vasc, \$6,50. Whiskey Glasses, \$5 a dozen.

Solid Brassware

Large Cabinet Size Standing or Swinging Picture
Frames, Florentine
work, #2. Crucifix Candelabra for

Filagree Picture Frames, 50c.

A variety of other Brass Goods, including Vasos, Mirrors, etc.; are entirely novel in their design and finish. Every piece is marked with Cohen prices.

Useful Playthings

Useful in themselves-many of them-others useful in entertaining the children. One of the big bargains is a three-in-one piece of furni-ture. One way it is a nice table, a simple change and it is an easy chair, again and it is a writing dosk. This \$2 article is priced \$1.25.

Large Express Wagons, Hundreds of Wagons, Carts and Wheelbar-Brass Body Wagons, with seat. \$1.50 with rub, berlures.

brake. \$3.08. Doll Adjustable Rockers, 15c.

A Gallon Sprinkling Cart that will sprinkle for 50c. Hard Wood Bed, with

New Locomotive Automo-biles, just arrived, the biggest value in town, complete, \$10.08.

Carts and Wagons.
Carts and Wheelbarrows at a third and a
half of original prices.
Burrowe's Balletto Board,
'25 games in one, including a pool table, for \$4,
complete.
Child's Morris Chair, very
handsome, \$3,25.
Large Police Patrol Wagon, brass trimmings,
velour cushions, \$6,65.
A Complete Tool Chest,
large enough to be of
use, is \$2,48.
Planos from 15c up.
A Good Drum, 25c, and
for 98c you get a very
substantial one.

Fairyland of Dolls

Bring your children to see them. Some are as near lifelike as inanimate materials can be made into.

A 12-inch Doll, bisque head and kid body, stockings and shoes, for 10c. A 13-inch Sleeping Doll, with teeth and moveable Joints, shoes and stockings, 15c.

There are Dressed Dolls The 25e and 50e Dolls have never been reached heretofore in \$120 or perfection; many sorts to choose from. They sell in most store; for in all the vocations of life, whether it is a clown, African, Ind'un, Malay or Australian, for the infant or the full grown.

There are several lines of Dolls from France in price from #1 to #10; never seen in this coun try before.

Xmas Candies at Half

These prices are by the pound. Cream Chocolates, 10c. Cocoanut Bon-Bons, 10c. Princess Kisses, 10c. Hegular 25c Chocolate Mixtures, 20c.

Assorted Cream Bon-Bons, 20c, French Mixtures, 6 1-4c.

Special Prices on Ornaments

There are thousands on sale in endless Vases and Ornaments, from 10c to \$25, and many of the most beautiful ones are half price.

Our Lamps Have Sold

Rapidly. There is a price cause for it, and they are all the newest this season's designs. You can buy a complete Lamp of Bohemian glass at the remarkable price of the cor one at 1886, with brass foot.

Most Reautiful Hand-paduced Lamps is \$25 instead of \$8.

The best \$15 Lamps are \$8.50.

Some of the Copper Lamps are \$5.80, complete, with globe.

**A Ruby Lamp, in old fron, complete, with globe, is \$8.75.

Nickel Plaitedware Trays, 10e to 50c.

Complete Chafing Disb. #1.75; from that price to #8.50. Crumb Tray and Scraper,

Baking Dishes, with porcelain dishes, for \$1.40.

Holiday Gift Handkerchiels

have a thousand suggestions not seen in any other store. The Prices, in the goodness of the Imported Handkerchiefs,

Men's Linen Handkerchiefs, that have always been known as the regular 25c kind, some 1,200 dozen to be sold at

Two other lots of Men's Linen Handkerchiefs are the usual \$3.50 and \$1.50 kind, all pure linen and hand hemstitched; a special holiday help for our patrons-10c and 25c each. Men's Pure Linen Hemstiched Hand-

ered initial, only 10e each. You can buy the best \$2.50 a dozen Pure Linen Handkerchiefs for

Another bargain in Men's Pure Linen Heinstliched Handkerchiefs, usually cost \$1.25 a dozen, our price Se each.

The regular 12 1-2e Sheer Pure Linen Hemstitched Handkerch efs, some 49 dozen to be sold, at S 1-3e each, or \$1 a dozen. Pure Linen Hemstitched Handker-

for 25c are sold for 12 1-2e.

Pure Linen Hemstitched Handker-chiefs, pla'n, 4e; with embroidered initial, 5e. An importation of French Lawn Handkerchiefs, fine as can be, hand embroidered and hemstitched, dozen to a box, at the remarkable price of 60c a box.

A most beautiful lot of Handker-chiefs, made in Ireland, hand em-broidered and are workmanship, \$1:50 and \$3 & box of six.

500 dozen Children's Handkerchiefs, in fancy Christmas boxes, with initial, for 15 a box of three.

Books Galore for Holiday Buyers.

The Book Store stands unrivalled in its scope and immensity of its aggregation of all sorts and kinds of desired literature. It is the Book Store of Greater Richmond before this invention is completed and means much for its people.

price \$12.50 A \$22 set of Dickens is \$49

Scott's Works, complete, in 12 vols., silk cloth, \$7.45.

Thackeray's Works, complete, in 10 vols., \$2.59.

Thackeray, complete, in 10 vols., silk cloth, new plates, \$7.45.

Another 10-vol. set is \$2.95, and there are some 10-vol. sets at \$1.08.

Carlyle's Complete Works, 10 vols., in silk cloth, India paper; publisher's price \$21, our price \$7.50.

George Eliot's Complete Works, 8 vols.; publisher's price \$5.50, our price \$5.50.

Victor Hugo's Complete Works, 10

Victor Hugo's Complete Works, 10 vols., \$0.75. vois., #81.76. Dumas's Works, complete, in 17 vols.; publisher's price \$17, our price \$8.25. Fennimore Cooper's Complete Works, 15 vols., slik cloth and imported pa-16 vols., slik cloth and imported paper, #16.59; nublisher's price \$25.
Shakespeare's Complete Works, 13 vols., illustrated with steel engravings, handy edition, glit top, slik cloth, contains glossary, poems and sonnets, #4.75—in handsome case.
Shakespeare's Complete Works, large type, library ed.tion, 6 vols., for \$1.25.

nn of the new Shakespeares this sea-son is an 8-vol. set, with notes; also sonnets; good type, linen, with gold binding, #2.75; the same in leather.

Shakespeare, in 39 vols., with notes, also sonnets and poems, illustrated and good type, for \$4.75.

A 318 Set of Shakespeare, in red limp leather, in 13 vols., for \$9.75; another of India paper is \$12.50.

A Limp Leatier Bound Handy Volume Set of Thackerny, 14 vols., India paper, for \$12.50—in hundsome case.

Garvice, Dumas, Lyall, Cooper, Henty, Marryat, Doyle, Hugo, Optic, Hawthornei/Ewing, Dickens, Scott and others.
"Napoleon and His Marshals," by Headley, in 2 vols., for 98e a set, Excelsior Edition of 2-vol. sats for 59e a set, including Wandering Jew, Count of Monte Cristo, Napoleon and His Marshals, Life of Washington, Mysteries of Paris and scores of others.

others.
These are only a few of the many hundreds of sets in stock.

hundreds of sets in stock.

A Complete School Dictionary, 25c.

A College Dictionary, Imp leather, with Illustrations, \$1.08.

Webster's Unabridged Dictionary, in cloth, 50c; in leather, 98c.
One of the new, up-to-date Webster's Dictionaries, with 5,000 added words and appendix of useful tables, revised, enlarged and improved by Professor Goodrich and Professor Noah Porter, president of Yale, fully Illustrated, full leathor bound, \$2.75.

The International Dictionary, c. 315.

An immense lot of Henty Books to be closed out at 9c each. Boys, come in a hurry.

\$3,500 Worth of Fancy Linens

Our Linen buyer has had a pienic in the buying. These special prices will show how well it was done.

28 1-2 dozen Open Work, Mexican Drawn and Hemstitched Pillow Shams, Bureau Scarfs, Scalloped Embroidered Centerpieces and Towels, values 50c to 75c, choice 89c,

Another lot—about 20 dozen-Open Work Plate Daylles, hemstitched and open work, Tray Cloths and Center-pleces, 25c to 35c values, for 19c each. Centerpieces, 25c to 35c values, for

\$1.25 and \$1.50 Pillow Shams and Bureau Scarfs for S5c. 56 dozen Mexican Drawn and Open Hemstitched Picces, some with scal-loped edges—Table Covers, Centers, Sharps and Scarfs—500 each.

Se for Full Size Plate Doylles, Mexican drawn work, with open hem-stitching; are always \$2 a dozen.

ench, one-third under value.

open work and hemsticiled; never before under 45c, these 25c each. Pancy Siow Towels, the largost \$4.50 a dozen value ever sold here; dou-ble row of open work, fancy border and double tied frings, 25c.

Buy Carpets at Reduction Prices.

by the enormous stock on hand at the end of Carpet season.

show a revelation. Some are half value. All are bargains.

Women's Handkerchiefs. Men's Handkerchiefs. The Bost Sheer Pure Linen Centon Handkerchiefs that have ever sold

15c each, or \$1.80 a dozen.

12 1-2c each.

There are Men's White Hemstitched Handkerchiefs for Sc that might

Balzac's Complete Works, 16 vols., \$12.59; publisher's price \$25.

Bulwer's Complete Works, 13 vols., for \$42.98.

Dickens's Complete Works, 15 vols., in half calf; published at \$25, our price \$12.69 A \$22 set of Dickens is \$89.

Scott's Works, complete, jin 12 vols., slik cloth, \$7.45.

Thackeray's Works, complete, in 10.

Thackeray's Works, complete, in 10.

Tenyson's Works complete, 10 vols.

cr, India paper, \$13.50.

Tennyson's Works, complete, 10 vols.,
Ilmp leather, India paper, \$10.50.

Robert Browning, 12 vols., Ilmp leather, handy classics, \$11.75.

Ewing'u Works, in 5 vols., \$1.45.

These Sets at \$1.15;
Jules Verne, Doyle, Stevenson, Corelli,
E. Marlett, Henty, Caine, Dickens,
Scott, Edna Lyall, Ber, Clay, Hawthorne.

5 Vol. Sets, 59c.

The International Dictionary, a \$15 vol., for \$8.50.

Have Just Arrived.

Bureau Scarfs, 25c. 42 dozen Burenn Scarfs, drawn center,

and double fied rying, 25c.
21 Double Damask White Scarfs, contral patterns open hemstitching, various designs, 50c.
Fancy Plato Doylies, fringed and open
centers, double damask, round or
square, 10c each; smaller size of
the same, 5c.

A splended line of handsome Hand-embroidered Linens, in a great variety—Table Covers or Round Embroidered Conterpleces, Scarfs, Shams, Doylles, in various designs of embroidery, priced 450 to \$4

The problem of this extraordinary reduction is suggested

The 50c Tapestry Brussels Carpets, the 85c Axminster, the \$1.25 Wilton Velvets, the Druggets, Rugs and all Floor Coverings prove how anxious we are to avoid carrying over for a year.